

ELUS News

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ELUS during COVID 19

We continue to engage our customers in unique ways to distinguish our company from the competition. We have played a lot of golf, done some fishing, hit Topgolf, sent customers DoorDash, etc. We have honored the regulations of our customers but found ways to connect with them. Some of our better calls have been with public power customers who have allowed us to conduct demos in their facility parking lots. Our goal is to be more visible than all competitors.

As mentioned in the last newsletter, our investment in the latest Microsoft platform has really helped ELUS internally and externally. One of the positives of the virtual call environment is the human element in our work. We have been invited into our customers' homes, have heard their dogs bark, and witnessed their kids bursting into meetings. These personal encounters could be a silver lining in our present environment because we have seen the people we interact with in a more personal light. We are committed to making these virtual calls because they have proven to be a good selling tool.

ELUS – First Energy Team

We wanted to take some time to highlight the ELUS Team covering First Energy –

Below from Left to Right: George Slyman, Amy McBreen, and Bill Davis. They have a combined experience at ELUS of 28 years. George and Bill have a dedicated drive to be in front of their customers. They visit everyone including Procurement, Stores, Engineering, and Operations. Amy helps keep the team organized with her dedication to service. We are very appreciative for this team and our continued success at First Energy.



Thought of the Day:

"To do more for the world than the world does for you, that is success."

- Henry Ford

ELUS Gives Back

Dragonfly Foundation



The employees at ELUS feel very fortunate to work in a stable industry during this difficult time, so we wanted to give back to our community. In May of this year, we researched charities to support financially. It was clear to us that supporting children's organizations was most compelling. We would like to share a bit about each of the 3 organizations to which we made contributions:

The Dragon Fly Organization is celebrating 10 years in operation. They "Help Pediatric Cancer Families and Patients Find Strength, Courage, and Joy. Dragonfly relieves the emotional, relational, and practical challenges of cancer. At their core, what they offer is community, the feeling that you are not alone during this sad, isolating experience that strips even the closest and best-intentioned family and friends from your ranks. They live to provide understanding, support, resources, and opportunities families will rely and reflect on for years to come." Find more about Dragonfly at:

<https://dragonfly.org/>



<https://www.prokids.org/>

Ronald McDonald House

As some of you have seen in the past, the Ronald McDonald House is a favorite charity of the ELUS Company. We have volunteered there a few times and helped serve meals to the families at their facility. During the restrictions of COVID 19, we were unable to visit in person, so we wanted to support them financially. Cincinnati's Ronald McDonald House provides a home for critically ill children and their families while they get the life-saving medical care they need. You can find more information about them here:

<https://www.rmhcincinnati.org/>



ProKids:

Vision:

"Our Vision is a safe, permanent, and nurturing home for every child."

Mission:

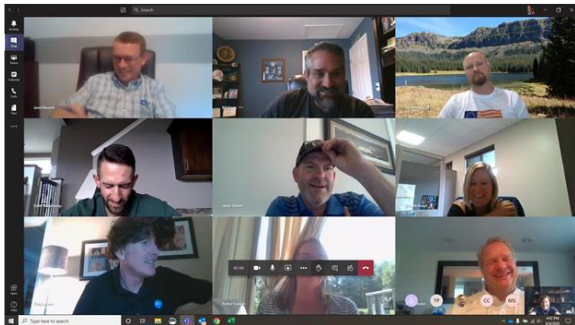
What: ProKids mobilizes our community to break the vicious cycle of child abuse and neglect.

How: ProKids helps our community discover the power of investing in the promise of our children.

We recruit, train, and support community volunteers to speak up for children who have been abused and neglected and help guide them into safe environments where they can thrive.

ELUS Virtual Sales Meeting

We continue to hold our ELUS monthly sales meetings. Of course, it is not the same as in person, but we have had some fun with it! We have had some pizzas delivered to everyone’s home and occasionally there has been a few people dressed up. During these times, it is more important than ever for ELUS to stay organized on our sales efforts and stay connected as a team!



It is always good to celebrate birthdays and anniversaries so here are a few dates we want to recognize:

Happy Birthday!

George Slyman	August 9th
Carmen Carstens	August 15th
Jon Wernert	September 4th
Jared Bassett	September 18th
Jason Klingman	September 18th

Happy ELUS Work Anniversary!

Amber	August 1, 2013	7 years
Rick	August 6, 2018	2 years
Jon	August 31, 2015	5 years

ELUS Babies



Pictured above from left to right: Elle, Adaline, and Sasha

We have had a few additions to the ELUS Family in the last 1+ year.

- First in 2019 was “Elle” Maye Klingman she was born May 9th, 2019 – 7lbs 6oz – 20.5” long
- Then came Adaline Catherine Slauter born April 20th, 2020 7lbs 11 oz and 20.5” long
- And most recently Sasha Jade DiSalle born May 14th, 2020 5lbs 0oz and 18.5” long